

State of Vermont
and Secretary
Agency of Digital Services
Secretary
Secretary's Office
109 State Street, 2nd Floor
Montpelier, VT 05609

John Quinn III, State CIO

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To: Vermont Joint Fiscal Committee
From: John Quinn, Secretary, Agency of Digital Services
Re: CRF Request for Grant Implementation Project Costs
Date: July 24, 2020

Total Amount Requested: \$1,789,249.25. The Agency of Digital Services (ADS) is seeking reimbursement for Coronavirus Relief Fund (CRF) grant implementation project costs. ADS employed a technical tool, Salesforce, to provide the technology needed for the State to manage several CRF grant programs. Unbudgeted implantation costs include implementation vendor costs, ADS implantation staff and software licensing costs. The CRF related programs and expenses associated with each are as follows:

ACCD/AAFMSalesforce COVID Grant Admin	537,403.00
AHS Hazard Pay for Essential Workers	326,368.00
AHS/DVHA Healthcare Stabilization	313,918.00
ANR Forestry Stabilization Grant Program	394,266.25
Public Service Department Grants Program - Arrears Payments to Utility Companies	217,294.00
Total Projects - expended or obligated to date	1,789,249.25

Response to Pandemic:

As there was not an existing technical solution in use which could meet the tight timelines of the grant programs, and the use of a paper-based application and management system is not appropriate given the current social distancing guidance, ADS was required to build out solutions to enable the implementation of grant programs and provide needed financial relief to Vermont and Vermonters. If these Salesforce instances were not built out by ADS, the State would not have been able to issue and manage the CRF grants programs before the end of this calendar year.

Urgency of Request:

ADS asserts that there is a critical need for reimbursement that cannot wait until the appropriations process. These implantation costs have been incurred by ADS, drawing against funds budgeted for other planned State IT needs. As such, ADS is seeking CRF funding to prevent putting other necessary budgeted items at risk. Most importantly, ADS anticipates at least five other grant programs will require Salesforce for proper implementation and without replenishing expended funds, ADS may be unable to further stand up and employ Salesforce technology as additional grant programs require.

