### January 2020 Targets

#### Personal Income Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>116.6</td>
<td>28.5</td>
<td>31.9</td>
<td>184.4</td>
<td>43.9</td>
<td>85.9</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>118.4</td>
<td>26.9</td>
<td>38.3</td>
<td>63.3</td>
<td>42.1</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>1.8</td>
<td>-1.6</td>
<td>6.5</td>
<td>-121.1</td>
<td>-1.8</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>519.1</td>
<td>547.6</td>
<td>579.4</td>
<td>763.8</td>
<td>807.7</td>
<td>893.6</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>520.9</td>
<td>547.7</td>
<td>586.1</td>
<td>649.4</td>
<td>691.5</td>
<td>615.5</td>
</tr>
<tr>
<td>Difference</td>
<td>1.8</td>
<td>0.2</td>
<td>6.6</td>
<td>-114.5</td>
<td>-116.2</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Corporate Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>3.4</td>
<td>1.1</td>
<td>23.1</td>
<td>17.4</td>
<td>1.7</td>
<td>15.6</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>4.4</td>
<td>2.7</td>
<td>57.5</td>
<td>5.0</td>
<td>0.8</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>1.0</td>
<td>1.6</td>
<td>34.4</td>
<td>-12.4</td>
<td>-0.9</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>49.5</td>
<td>50.5</td>
<td>73.7</td>
<td>91.0</td>
<td>92.8</td>
<td>108.4</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>50.5</td>
<td>53.2</td>
<td>110.7</td>
<td>115.7</td>
<td>116.5</td>
<td>116.5</td>
</tr>
<tr>
<td>Difference</td>
<td>1.0</td>
<td>2.6</td>
<td>37.0</td>
<td>24.7</td>
<td>23.8</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Meals & Rooms Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>11.5</td>
<td>11.0</td>
<td>12.2</td>
<td>10.8</td>
<td>8.6</td>
<td>9.4</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>12.0</td>
<td>11.1</td>
<td>8.2</td>
<td>4.0</td>
<td>3.4</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>0.5</td>
<td>0.1</td>
<td>-3.9</td>
<td>-6.8</td>
<td>-5.2</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>84.2</td>
<td>95.2</td>
<td>107.4</td>
<td>118.2</td>
<td>126.9</td>
<td>136.2</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>84.7</td>
<td>95.9</td>
<td>104.1</td>
<td>108.1</td>
<td>111.4</td>
<td>111.4</td>
</tr>
<tr>
<td>Difference</td>
<td>0.5</td>
<td>0.6</td>
<td>-3.3</td>
<td>-10.2</td>
<td>-15.4</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Property Transfer Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>0.8</td>
<td>0.8</td>
<td>0.8</td>
<td>1.0</td>
<td>1.4</td>
<td>1.4</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>1.1</td>
<td>0.7</td>
<td>0.8</td>
<td>0.9</td>
<td>0.7</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>0.2</td>
<td>0.0</td>
<td>0.0</td>
<td>-0.1</td>
<td>-0.7</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>8.3</td>
<td>9.1</td>
<td>9.9</td>
<td>10.9</td>
<td>12.3</td>
<td>13.8</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>8.6</td>
<td>9.3</td>
<td>10.1</td>
<td>11.0</td>
<td>11.7</td>
<td>11.7</td>
</tr>
<tr>
<td>Difference</td>
<td>0.2</td>
<td>0.2</td>
<td>0.2</td>
<td>0.1</td>
<td>-0.6</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### All Other Revenue

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>10.4</td>
<td>26.6</td>
<td>20.9</td>
<td>9.4</td>
<td>18.5</td>
<td>9.4</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>8.1</td>
<td>24.3</td>
<td>19.9</td>
<td>9.1</td>
<td>13.5</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>-2.3</td>
<td>-2.3</td>
<td>-1.1</td>
<td>-0.3</td>
<td>-5.1</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>83.3</td>
<td>109.9</td>
<td>130.9</td>
<td>140.2</td>
<td>158.7</td>
<td>168.1</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>81.0</td>
<td>105.3</td>
<td>125.2</td>
<td>134.3</td>
<td>147.7</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>-2.3</td>
<td>-4.6</td>
<td>-5.7</td>
<td>-11.0</td>
<td>-11.0</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Total Revenue (less Healthcare revenues)

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>142.7</td>
<td>68.0</td>
<td>88.9</td>
<td>223.0</td>
<td>74.1</td>
<td>121.8</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>143.9</td>
<td>65.7</td>
<td>124.8</td>
<td>82.4</td>
<td>60.5</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>1.3</td>
<td>-2.3</td>
<td>-1.1</td>
<td>-140.6</td>
<td>-13.6</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>744.4</td>
<td>812.4</td>
<td>901.3</td>
<td>1,124.3</td>
<td>1,188.4</td>
<td>1,320.2</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>745.6</td>
<td>811.3</td>
<td>936.1</td>
<td>1,018.5</td>
<td>1,078.9</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>1.3</td>
<td>-1.0</td>
<td>34.8</td>
<td>-105.8</td>
<td>-119.5</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Estate Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cumulative Collections</td>
<td>11.5</td>
<td>12.5</td>
<td>13.8</td>
<td>14.8</td>
<td>15.2</td>
</tr>
<tr>
<td>% of Total</td>
<td>55%</td>
<td>60%</td>
<td>66%</td>
<td>71%</td>
<td>72%</td>
</tr>
</tbody>
</table>

#### Estate Tax to Higher Ed TF

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Estate Tax Monthly Targets</td>
<td>1.9</td>
<td>1.5</td>
<td>1.5</td>
<td>1.6</td>
<td>1.6</td>
</tr>
</tbody>
</table>

#### Healthcare Revenues

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>31.9</td>
<td>19.0</td>
<td>19.1</td>
<td>24.5</td>
<td>20.6</td>
<td>20.0</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>34.8</td>
<td>19.5</td>
<td>21.2</td>
<td>24.2</td>
<td>19.9</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>2.9</td>
<td>0.5</td>
<td>2.1</td>
<td>-0.3</td>
<td>-0.6</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>171.4</td>
<td>190.4</td>
<td>209.5</td>
<td>233.9</td>
<td>254.5</td>
<td>274.5</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>174.3</td>
<td>193.8</td>
<td>215.0</td>
<td>239.2</td>
<td>259.1</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>2.9</td>
<td>3.4</td>
<td>5.5</td>
<td>5.2</td>
<td>6.8</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Hospital Provider Tax

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>12.0</td>
<td>12.0</td>
<td>12.0</td>
<td>12.0</td>
<td>12.0</td>
<td>12.0</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>12.5</td>
<td>12.5</td>
<td>12.5</td>
<td>12.5</td>
<td>12.5</td>
<td>12.5</td>
</tr>
<tr>
<td>Difference</td>
<td>0.6</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>87.1</td>
<td>99.1</td>
<td>111.0</td>
<td>123.0</td>
<td>135.0</td>
<td>146.9</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>87.6</td>
<td>100.1</td>
<td>112.7</td>
<td>125.2</td>
<td>137.7</td>
<td>149.4</td>
</tr>
<tr>
<td>Difference</td>
<td>0.6</td>
<td>1.1</td>
<td>1.6</td>
<td>2.2</td>
<td>2.7</td>
<td>0.0</td>
</tr>
</tbody>
</table>

#### Total Revenue with Healthcare

<table>
<thead>
<tr>
<th></th>
<th>Jan-20</th>
<th>Feb-20</th>
<th>Mar-20</th>
<th>Apr-20</th>
<th>May-20</th>
<th>Jun-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly Target</td>
<td>174.5</td>
<td>87.0</td>
<td>108.0</td>
<td>247.4</td>
<td>94.6</td>
<td>141.8</td>
</tr>
<tr>
<td>Monthly Actual</td>
<td>179.1</td>
<td>84.8</td>
<td>145.9</td>
<td>106.9</td>
<td>80.1</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>4.5</td>
<td>-2.1</td>
<td>37.9</td>
<td>-140.6</td>
<td>-14.6</td>
<td>0.0</td>
</tr>
<tr>
<td>Cumulative Target</td>
<td>915.6</td>
<td>1002.8</td>
<td>1110.6</td>
<td>1358.2</td>
<td>1452.9</td>
<td>1594.7</td>
</tr>
<tr>
<td>Cumulative Actual</td>
<td>920.3</td>
<td>1005.2</td>
<td>1151.1</td>
<td>1257.9</td>
<td>1338.0</td>
<td>0.0</td>
</tr>
<tr>
<td>Difference</td>
<td>4.5</td>
<td>4.2</td>
<td>40.3</td>
<td>-100.3</td>
<td>-114.8</td>
<td>0.0</td>
</tr>
</tbody>
</table>