



**STATE OF VERMONT**  
JOINT FISCAL OFFICE

**MEMORANDUM**

To: Joint Fiscal Committee members  
From: Sorsha Anderson, Senior Staff Associate  
Date: June 26, 2025  
Subject: Grant Request - JFO #3260

Enclosed please find one (1) item, which the Joint Fiscal Office has received from the Administration.

**JFO #3260:** \$200,000.00 to the Agency of Human Services, Department of Health from Northeast Delta Dental. Funds will promote oral health by focusing on evidence-based interventions like school dental health programs and community water fluoridation. *[Received June 25, 2025]*

Please review the enclosed materials and notify the Joint Fiscal Office (Sorsha Anderson: sanderson@leg.state.vt.us) if you have questions or would like this item held for legislative review. Please submit concerns by **July 23, 2025**, or we will assume that you agree to consider as final the Governor's acceptance of this request.




**Department of Health**  
**Office of the Commissioner**  
280 State Drive  
Waterbury, VT 05671-8300  
**healthvermont.gov**

[phone] 802-863-7280  
[fax] 802-951-1275  
[tdd] 800-464-4343

*Agency of Human Services*

## MEMORANDUM

To: Jenney Samuelson, Secretary of Human Services

From: Julie Arel, Interim Commissioner 

Re: Request for Grant Acceptance of Vermont Oral Health Initiatives to Support Equity

Date: 5/15/2025

I am pleased to report that the Department of Health has received a grant for Vermont Oral Health Initiatives to Support Equity from Northeast Delta Dental for the project called Vermont Oral Health Initiatives to Support Equity. This grant amount is \$200,000 and has a project period of 1 year, from 7/1/2025 to 6/30/2026.

The purpose of this grant award is to promote oral health and reduce the burden of oral disease for all Vermonters by focusing on evidence-based interventions like school dental health programs and community water fluoridation, and by implementing the strategies outlined in our state oral health plan.

Cc: Rich Donahey, AHS Chief Financial Officer



### The Vermont Oral Health Initiatives to Support Equity Grant Summary:

The Department of Health has received a grant from Northeast Delta Dental providing \$200,000 for a one-year project period. The purpose of this grant award is to promote oral health and reduce the burden of oral disease for all Vermonters by focusing on evidence-based interventions like school dental health programs and community water fluoridation, and by implementing the strategies outlined in our state oral health plan.

**State of Vermont**

Department of Finance & Management  
109 State Street, Pavilion Building  
Montpelier, VT 05620-0401

Agency of Administration

[phone] 802-828-2376

## STATE OF VERMONT FINANCE & MANAGEMENT GRANT REVIEW FORM

<b>Grant Summary:</b>		VDH receiving one-year grant of \$200k from Northeast Delta Dental to promote oral health and reduce the burden of oral disease for Vermonters.			
<b>Date:</b>		6/17/2025			
<b>Department:</b>		AHS VDH			
<b>Legal Title of Grant:</b>		Vermont Oral Health Initiatives to Support Equity			
<b>Federal Catalog #:</b>		N/A			
<b>Grant/Donor Name and Address:</b>		Northeast Delta Dental 12 Bacon Street Suite B Burlington VT 05401			
<b>Grant Period:</b>		<b>From:</b>	<b>To:</b>		
		7/1/2025	6/30/26		
<b>Grant/Donation</b>		\$200,000			
	<b>SFY 1</b>	<b>SFY 2</b>	<b>SFY 3</b>	<b>Total</b>	<b>Comments</b>
<b>Grant Amount:</b>	\$200,000	\$	\$	\$200,000	
<b>Position Information:</b>		<b># Positions</b>	<b>Explanation/Comments</b>		
		0			
<b>Additional Comments:</b>					
<b>Department of Finance &amp; Management</b>		Adam Greshin <small>Digitally signed by Adam Greshin Date: 2025.06.20 15:17:47-0400</small>		(Initial)	
<b>Secretary of Administration</b>		Nick Kramer <small>E740487A28FB404...</small>		(Initial)	
<b>Sent To Joint Fiscal Office</b>		Anna Reinold		<b>Date</b>	
		REVIEWED <small>By Anna Reinold at 9:59 am, Jun 25, 2025</small>			



**STATE OF VERMONT REQUEST FOR GRANT (\*) ACCEPTANCE (Form AA-1)**

BASIC GRANT INFORMATION				
<b>1. Agency:</b>		Agency of Human Services		
<b>2. Department:</b>		Department of Health		
<b>3. Program:</b>		Vermont Oral Health Initiatives to Support Equity		
<b>4. Legal Title of Grant:</b>		Vermont Oral Health Initiatives to Support Equity		
<b>5. Federal Catalog #:</b>				
<b>6. Grant/Donor Name and Address:</b> Northeast Delta Dental 12 Bacon Street, Suite B Burlington, VT 05401-6140				
<b>7. Grant Period:</b>		<b>From:</b> 7/1/2025	<b>To:</b> 6/30/2026	
<b>8. Purpose of Grant:</b> The purpose of this grant award is to promote oral health and reduce the burden of oral disease for all Vermonters by focusing on evidence-based interventions like school dental health programs and community water fluoridation, and by implementing the strategies outlined in our state oral health plan.				
<b>9. Impact on existing program if grant is not Accepted:</b> None				
10. BUDGET INFORMATION				
	SFY 26			Comments
<b>Expenditures:</b>				
Personal Services	\$126,136			
Operating Expenses	\$73,864			
Grants				
<b>Total</b>	<b>\$200,000</b>			
<b>Revenues:</b>				
State Funds:				
Cash				
In-Kind				
Federal Funds:				
(Direct Costs)				
(Indirect Costs)				
Other Funds:				
Northeast Delta Dental	\$200,000			
<b>Total</b>	<b>\$200,000</b>			
<b>Appropriation No:</b> VDH Appropriation				
<b>Admin</b>	<b>3420010000</b>	<b>SFY 26</b>	<b>\$1,775</b>	
<b>Public Health</b>	<b>3420021000</b>		<b>\$198,225</b>	



**PROPOSED BUDGET - SUMMARY OF ESTIMATED EXPENSES****Year 1 – 7/1/2025 – 6/30/2026**

<b>Item</b>	<b>Amount</b>
Oral Health Epidemiologist/Evaluator Salary (1 FTE)	\$74,110.40
Fringe	\$52,025.50
<b>Total Personnel: \$126,135.90 *</b>	--
Data collection system maintenance fee ( <i>annual</i> )	\$10,000.00
Compensation for individuals with lived experience **	\$4,000.00
Promotional materials (e.g., buttons, stickers, window clings)	\$575.78
Direct costs	\$140,711.68
Indirect costs ( <i>estimated at 80% of Salary</i> )	\$59,288.32
<b>TOTAL (Direct +Indirect costs)</b>	<b>\$200,000.00</b>

\*In case the Personnel line is lower than estimated, we suggest allocating \$18,000 for tablets or laptops to be distributed to 802 Smiles providers for record-keeping and data collection/ reporting.

\*\*See detailed explanation for this expense on the next page; we may not be able to spend all \$4,000 on compensation for these individuals, in which case we will ask our funder for permission to reallocate the remaining funds for other purposes (e.g., supplies) before the project period is over.

A detailed description of the proposed expenses is on the next page.

**DETAILED DESCRIPTION OF PROPOSED EXPENSES**

Description	Expected Impact/Outcomes
Oral Health Epidemiologist/Evaluator (1 FTE)	A school-based dental program is an evidence-based strategy to improve population oral health indicators. Having a dedicated Epidemiologist/Evaluator and Program Coordinator working closely together ensures evaluation capacity to track population-level outcomes and for continuous quality improvement.
Tablets or laptops for 802 Smiles providers (for record-keeping and data collection/reporting)	Each 802 Smiles provider will have a dedicated laptop or tablet for 802 Smiles record keeping and data reporting, enhancing data security and eliminating potential barriers to data reporting.
Data collection system maintenance	This is the annual fee for the Agency of Digital Services to maintain the 802 Smiles data system.
Compensation to support contributions from individuals with lived experience (\$20/hour)	<p>Individuals with lived experience offer valuable insights that make programs more effective. Their input leads to solutions that meet community needs. Involving them builds trust and shows respect, while paying them values their time and knowledge. We will offer compensation for their contributions to our initiatives, as appropriate.</p> <p><i>Justification:</i> <a href="#">HS Policy Title: 2.02 Member Compensation Policy</a>, directed by <a href="#">Sec. 8 of Act 134 (2022)</a>, requires Departments within AHS to give a stipend of no less than \$50 per day and reimburse expenses for individuals who are appointed by a state official to serve on an AHS board, commission, council, committee, task force, or other workgroup.</p>





[www.nedelta.com](http://www.nedelta.com)

April 10, 2025

Robin Miller, RDH, MPH  
Oral Health Director  
Vermont Agency of Human Services  
280 State Drive  
Waterbury VT 05671

Dear Robin,

At its March meeting, the Delta Dental Plan of Vermont Board of Trustees approved a \$200,000 grant to support oral health initiatives through the Vermont Department of Health's Office of Oral Health. Enclosed please find a check in that amount. Please note, organizations are eligible for one award per calendar year. Should additional funding be desired in the future a new application will need to be submitted.

We're pleased to support this work and know we are helping to improve the oral health of all Vermonters through your efforts.

Please work with Erin Holt on any promotion of this grant. Erin can be reached at [eholt@nedelta.com](mailto:eholt@nedelta.com). Periodically, we may ask for updates in order to keep the board informed on the status of your program and grant.

Thank you for the work you do in the community!

Sincerely,

Jennifer Beyer  
Senior Manager, Corporate Giving

Enclosure

cc: Laurie Bienefeld, Vice President, Finance, Northeast Delta Dental  
Joe Errante, DDS, Vice President, Provider Network and Clinical Strategies, Northeast Delta Dental  
Erin Holt, Director, Marketing & Communication, Northeast Delta Dental  
Bill Lambrukos, Senior Vice President, Operations, Northeast Delta Dental  
Tom Raffio, President & CEO, Northeast Delta Dental  
Rachel Rivard, DMD, Chair, Professional Relations Advisory Committee, Delta Dental Plan of Vermont Board of Trustees  
Brian Townsend, Chair, Delta Dental Plan of Vermont Board of Trustees

#### Northeast Delta Dental

Delta Dental Plan of New Hampshire  
One Delta Drive  
PO Box 2002  
Concord, NH 03302-2002  
Telephone: 603-223-1000  
Fax: 603-223-1199

Delta Dental Plan of Maine  
1022 Portland Road  
Suite Two  
Saco, ME 04072-9674  
Telephone: 207-282-0404  
Fax: 207-282-0505

Delta Dental Plan of Vermont  
12 Bacon Street  
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Telephone: 802-658-7839  
Fax: 802-865-4430

