MEMORANDUM

To: Joint Fiscal Committee members
From: Daniel Dickerson, Fiscal Analyst
Date: July 22, 2016
Subject: Grant Request #2836

Enclosed please find one (1) item that the Joint Fiscal Office has received from the administration.

JFO #2836 – $43,000 grant from the Vermont Farm Show to the VT Agency of Agriculture, Food and Markets. The grant funds will be used by the Agency to help support the VT Farm and Agricultural Management Standards (FARMS) 2+2 Scholarship program over the next four years. The program provides scholarships for students who attend two years at VT Technical College and two years at UVM majoring in Dairy or Ag Resource Mgmt. The Agency believes that this grant reflects the challenge given to the Administration and the two educational institutions by the Legislature to better involve industry partners in helping to support the Farms 2+2 program.

[JFO received 7/18/16]

Please review the enclosed materials and notify the Joint Fiscal Office (Daniel Dickerson at (802) 828-2472; ddickerson@leg.state.vt.us) if you have questions or would like an item held for legislative review. Unless we hear from you to the contrary by August 5, 2016 we will assume that you agree to consider as final the Governor’s acceptance of these requests.
STATE OF VERMONT
FINANCE & MANAGEMENT GRANT REVIEW FORM

| Grant Summary: | The grant will support the VT Farm and Agricultural Resource Management Standards (FARMS) 2+2 Scholarship Program for the next 4 years. FARMS 2+2 provides scholarships to young Vermonters pursuing dairy careers. |
| Date: | 7/7/2016 |
| Department: | Agency of Agriculture |
| Legal Title of Grant: | VT FARMS 2+2 Scholarship Program |
| Federal Catalog #: | N/A |
| Grant/Donor Name and Address: | Vermont Farm Show, Cabot, Vt. 05647 |
| Grant Period: | From: 1/1/2017 To: 1/1/2021 |
| Grant/Donation | SFY 1 SFY 2 SFY 3 Total Comments |
| Grant Amount: | $10,750 $10,750 $10,750 $43,000 4 year grant at $10,750 per year. |
| Additional Comments: | Has Vantage budget detail been reviewed and reconciled? □ Yes □ No (Analyst Initial) |
| Position Information: | # Positions Explanation/Comments |

Department of Finance & Management
Secretary of Administration
Sent To Joint Fiscal Office

Date 7/15/16
STATE OF VERMONT REQUEST FOR GRANT (*) ACCEPTANCE (Form AA-1)

**BASIC GRANT INFORMATION**

1. Agency: Agriculture, Food and Markets
2. Department: 
3. Program: VT FARMS 2+2 Scholarship Program
4. Legal Title of Grant: 
5. Federal Catalog #: 
6. Grant/Donor Name and Address: VT Farm Show
7. Grant Period: From: 1/1/2017 To: January 1, 2021

**8. Purpose of Grant:**
The funding will supplement the FY2017 - FY2020 GF appropriations for the VT Farms 2+2 Scholarship Program. This program provides scholarships for students majoring in Dairy Science - 2 years at the VT Technical College and 2 years at the University of Vermont.

**9. Impact on existing program if grant is not Accepted:**
The cost of tuition continues to increase each year. Allowing for the acceptance of these funds will offset increased requests for GF each year in support of this program. Support from the Vermont Farm Show also shows commitment from Vermont's agricultural industry for this program. If these funds are not accepted, the Agency will need to increase its annual GF request in order to continue to operate this program.

**10. BUDGET INFORMATION**

<table>
<thead>
<tr>
<th>Expenditures:</th>
<th>SFY 1</th>
<th>SFY 2</th>
<th>SFY 3</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>FY 2017</td>
<td>FY 2018</td>
<td>FY 2019</td>
<td></td>
</tr>
<tr>
<td>Personal Services</td>
<td>$</td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>$</td>
<td>$</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Grants</td>
<td>$10,750</td>
<td>$10,750</td>
<td>$10,750</td>
<td>funds added to existing scholarship program will include a 4th fiscal year at $10,750</td>
</tr>
<tr>
<td>Total</td>
<td>$10,750</td>
<td>$10,750</td>
<td>$10,750</td>
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</table>

<table>
<thead>
<tr>
<th>Revenues:</th>
<th>SFY 1</th>
<th>SFY 2</th>
<th>SFY 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>State Funds:</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Cash</td>
<td>$</td>
<td>$</td>
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</tr>
<tr>
<td>In-Kind</td>
<td>$</td>
<td>$</td>
<td>$</td>
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<tr>
<td>Federal Funds:</td>
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<td>$</td>
<td>$</td>
</tr>
<tr>
<td>(Direct Costs)</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>(Statewide Indirect)</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>(Departmental Indirect)</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Other Funds:</td>
<td>$</td>
<td>$</td>
<td>$</td>
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</tbody>
</table>
STATE OF VERMONT REQUEST FOR GRANT (*) ACCEPTANCE (Form AA-1)

<table>
<thead>
<tr>
<th>Grant (source Farm Show Annual Donation)</th>
<th>$10,750</th>
<th>$10,750</th>
<th>$10,750</th>
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<tbody>
<tr>
<td>Total</td>
<td>$10,750</td>
<td>$10,750</td>
<td>$10,750</td>
<td>$10,750</td>
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</table>

<table>
<thead>
<tr>
<th>Appropriation No:</th>
<th>2200010000</th>
<th>Amount:</th>
<th>$10,750</th>
</tr>
</thead>
</table>

11. Will monies from this grant be used to fund one or more Personal Service Contracts? □ Yes □ No
   If “Yes”, appointing authority must initial here to indicate intent to follow current competitive bidding process/policy.
   Appointing Authority Name: Agreed by: ______________ (initial)

12. Limited Service Position Information:

<table>
<thead>
<tr>
<th># Positions</th>
<th>Title</th>
</tr>
</thead>
</table>

Total Positions 0

12a. Equipment and space for these positions:

□ Is presently available. □ Can be obtained with available funds.

13. AUTHORIZATION AGENCY/DEPARTMENT

I/we certify that no funds beyond basic application preparation and filing costs have been expended or committed in anticipation of Joint Fiscal Committee approval of this grant, unless previous notification was made on Form AA-1PN (if applicable):

Signature: e-Signed by Diane Bothfeld Date: 05-22-2016 18:52:02 GMT

Title: Deputy Secretary

Signature: Date:

Title:

14. SECRETARY OF ADMINISTRATION

☑ Approved: ___________________________ Date: 05/16/16

(Secretary or designee signature)

15. ACTION BY GOVERNOR

☐ Check One Box: Accepted

☐ Rejected

(Governor’s signature) Date: 05/16/16

16. DOCUMENTATION REQUIRED

Required GRANT Documentation
<table>
<thead>
<tr>
<th>Request Memo</th>
<th>Notice of Donation (if any)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dept. project approval (if applicable)</td>
<td>Grant (Project) Timeline (if applicable)</td>
</tr>
<tr>
<td>Notice of Award</td>
<td>Request for Extension (if applicable)</td>
</tr>
<tr>
<td>Grant Agreement</td>
<td>Form AA-1PN attached (if applicable)</td>
</tr>
<tr>
<td>Grant Budget</td>
<td></td>
</tr>
</tbody>
</table>

(* The term "grant" refers to any grant, gift, loan, or any sum of money or thing of value to be accepted by any agency, department, commission, board, or other part of state government (see 32 V.S.A. §5).)
MEMORANDUM

TO: Andy Pallito, Commissioner of Finance and Management
FROM: Diane Bothfeld, Deputy Secretary for Dairy Policy & Director of Administrative Services
REASON: Donation to the Agency of Agriculture to support VT FARMS 2+2 Program
DATE: June 22, 2016

The Vermont Agency of Agriculture, Food and Markets administers the VT FARMS 2+2 Scholarship program for the legislature which is supported by General Funds in the Agency’s Administration appropriation. During the 2016 Legislative Session, the House and Senate Agriculture committees challenged the Agency and partners Vermont Technical College and the University of Vermont to involve the industry in supporting this scholarship program.

The Vermont Farm Show is the first industry organization to donate to the Agency of Agriculture in support of the VT FARMS 2+2 program. The VT Farm Show would like to donate $43,000 over 4 years ($10,750/year) to this scholarship program.

The FARMS 2+2 scholarship is funded by the State of Vermont for students pursuing a bachelor’s degree in dairy and agricultural resource management through the unique Vermont Tech-UVM partnership. The program funds half tuitions for two years of study at Vermont Technical College and full tuition for two subsequent years at the University of Vermont. The program includes semesters at Vermont Tech Diary Farm and Teaching Lab in Norwich, Vermont and the Miner Agriculture Research Institute in Chazy, New York.

The Agency of Agriculture requests permission to accept these funds for the VT FARMS 2+2 scholarship program. If you have any further questions, please feel free to contact me.
TO: Daine Bothfeld, Deputy Secretary for Dairy Policy and Director of Administrative Services IV  
FROM: Dave Martin, President, Vermont Farm Show  
REASON: Donation to VT FARMS 2+2 Program  
DATE: June 22, 2016

On behalf of the Vermont Farm Show Board, I am pleased to announce support of the VERMONT Farms 2+2 Program in the amount of $43,000 over the course of 4 years ($10,750/year). These funds would be a donation to the Vermont Agency of Agriculture in support of this scholarship program. The Vermont Farm Show is the premier venue for farmers to interact with the ag related businesses that keep the industry strong. Several years ago, Farm show vendors suggested a scholarship to assist young people interested in continuing their education in the agricultural sector. Due to strong exhibitor support over the years, the Vermont Farm Show is in a position to do so. If you have any questions, please feel free to contact me at settlementfarm@comcast.net.

Sincerely,

Dave Martin, President  
Vermont Farm Show
Modifications to 2+2

2+2 Working Group Meeting
November 19, 2015
Modifications to 2+2

- 2+2 program has been in place since late 1990’s
- Program has produced excellent graduates that have excelled on dairy farms and as a part of agricultural related businesses in the state and region
- Enrollment has declined somewhat and there are fewer students taking part in the UVM portion of the program.
## Modifications to 2+2

### Small class size

<table>
<thead>
<tr>
<th>Year</th>
<th>Freshmen</th>
<th>Sophomore</th>
<th>Junior</th>
<th>Senior</th>
</tr>
</thead>
<tbody>
<tr>
<td>2009</td>
<td>7</td>
<td>6</td>
<td>5</td>
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<tr>
<td>2010</td>
<td>7</td>
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<tr>
<td>2011</td>
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<td>7</td>
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<tr>
<td>2012</td>
<td>8</td>
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<td>2013</td>
<td>10</td>
<td>8</td>
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<td>2014</td>
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<td>2015</td>
<td>6</td>
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<td>3</td>
</tr>
<tr>
<td>2016</td>
<td>4</td>
<td></td>
<td></td>
<td>1</td>
</tr>
</tbody>
</table>
Modifications to 2+2


- Producers: 43%
- Agribusiness: 26%
- Ag education: 2%
- Vet school: 5%
- Graduate school: 10%
- Other or unknown: 14%
Modifications to 2+2

- As part of the discussions surrounding the 2+2 program at the end of the 2015 legislative session, a 2+2 workgroup was discussed with legislative leaders.

- These legislative leaders want to see this program continue but want to see a new model.

- Representative Partridge and Senator Starr both encouraged the group to move this forward and to come back with a program that would work for students.
Modifications to 2+2

- The working group met Monthly
- Received an overview of the current program
  - Did a SWOT analysis of the current program, the schools and Miner
  - Focused on Student needs
  - Heard from past students, industry and Legislators regarding the current program
- Used all Information to Design a new program
  - Flexibility for students
  - Use strengths of each school
  - Include Miner Institute
- Obtain input from Students, Industry and Legislators
  - Past and present students
  - Industry leaders and key employers
  - Input from Key Legislators
Modifications to 2+2

- The modified program looks make the following changes:
  - Continue the program as is – 2 years at VTC and 2 years at UVM including the Miner semester – but make the Miner experience Spring of Senior year.
    - 3 straight semesters at UVM – housing on campus
    - Time to get to know people – not as disruptive
  - Students take part in CREAM at UVM
    - Leadership role in this program
    - Continues hands on learning
Modifications to 2+2

- The modified program looks make the following changes:
  - Increase interaction of students together outside classroom – industry supported speakers at UVM and VTC for the entire group.
    - 3 times per college year
    - Meetings with speakers and food
    - 1 time at each site and one offsite
    - Involve alumni, industry and advisory group
Modifications to 2+2

- The modified program looks make the following changes:
  - Advisory Council meet quarterly and expand group — Managed by Agency of Agriculture
    - One legislator
    - One past graduate
    - One industry representative – maybe more
    - One representative from Agency of Agriculture
    - UVM representatives
    - VTC representatives
    - Miner Representatives
  - Responsible for program evaluation, assistance with student interactions outside of class, advertising and promotion and student selection
Modifications to 2+2

- The modified program looks make the following changes:
  - Consistent advisor through the whole program
  - One person that the student relies on for the whole program
  - Potential for a coordinator for the program
  - Used to have a coordinator that assisted with advertising and promotion and student concerns
  - Funding concern
Modifications to 2+2

- The modified program looks make the following changes:
  - More advertising and promotion of the program
    - VTC already working on new brochure
    - Outreach at college fairs
    - Need to work on counselors
  - Selection process earlier – students know by March
  - Funding must be settled at legislature
  - Return to Full Scholarship at VTC – students being offered more at other colleges
Modifications to 2+2

- The modified program looks make the following changes:
  - Meeting with Legislators, Secretary of Ag and students and parents to instill importance of program and investment by state.
    - During legislative session
    - Invite all scholarship recipients to reception at Statehouse
    - Introduced and honored
    - Speeches about importance to state and value of scholarship
Modifications to 2+2

- Input from past graduates
- Input from current students
- Input from Industry

Will this new program meet the needs of?:
- Students
- Industry
- Farm managers